

Dearest Children

Listening to others

I have said before to meet people from all walks of life. I have said it is good to speak to people from all disciplines and backgrounds. People of different experiences and different cultures.

It is good to listen to them and to their experiences. It is good to make connections between what different people say and to make comparisons.

I've said it is good to listen to the advice of different people. Traders, for instance, listen to and consider the advice of accountants. They also listen to other traders and people related to the business or even to people in the vicinity of the business. It is a good practice.

But remember – one must listen and consider and only take what is good and necessary and wise.

You must be able to decide for yourself what is to be done.

One must not follow blindly. Listen and consider well.

Do not let yourself be led by others.

In this context, you may recall a story, my dearest children, I used to tell you. Let me relate the story again and explain its meaning.

When one is engaged in any action or actions, there will always be many happy to offer their advice most willingly and unsolicited.

It is a wonderful story on how foolish it is to be too eager to listen to such advice when one can simply rely on one's own judgement.